

Guardian Life announces first female sales leader in company history

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Michele Lee Fine, with New York's Strategies for Wealth, was recognized by The Guardian Life Insurance Company of America as not only the insurer's top producer in total financial planning for the past year, but the first female financial representative to achieve the company's distinction in its 153-year history.

"Michele is the epitome of hardworking professionalism and serves as a true inspiration to financial representatives for the positive impact they can have on their clients' financial futures," said Deanna M. Mulligan, president and CEO of Guardian, in announcing the milestone.

Fine has worked with Strategies for Wealth for 13 years, and recently established her own firm, Cornerstone Wealth Advisory.

Strategies for Wealth was also named the top-producing agency in the Guardian Life network for the past year. Strategies for Wealth was established in 1934 as a Guardian agency with New York offices in Manhattan, Long Island and Westchester.

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